# Capability Statement



With 20 years of experience, we specialize in **strategic** communications, technical writing and brand content.

# Competencies

We specialize in the following areas:

### **Consulting**

We work with companies on marketing and content initiatives for all platforms, including web, mobile, social media and print.

### **Strategic Communications**

We use data and insights to write strategic content.

- Business Development Plans
  Marketing Plans
- Sales Materials/Proposals Press Releases

#### **Technical Writing**

We write technical content for products and services.

- Help Content/FAQs
- Training Materials
- Product Descriptions
- · User Experience (UX) Content

#### **Brand Content**

We develop content for all platforms.

#### **Digital**

- Websites/Apps
- Blogs
- Social Media
- Emails
- E-Newsletters

- · One-Sheets
- Brochures
- · Direct Mail
- Advertorials
- Publications

# Past Performance

We have extensive experience in the following industries:

### **Technology**

Nielsen, Softcard

Managed communications for 200 clients. Created content for a mobile payment app with 4 million users.

### **Publishing**

Time Inc., Essence, InStyle, Uptown

Supervised 15 writers. Wrote content for marketing, sales and events.

#### **Financial Services**

American Express, J.P. Morgan Chase

Managed \$10 million marketing budget, ad agencies and digital content.

#### Media

HBO, Cinemax, TV One

Led content for HBO GO. Earned 3 Webby Awards. Created advertising proposals for Microsoft, Ford, NAACP and more.

#### **Education**

**Baruch College** 

Led marketing for a \$100 million capital campaign.

# **■** Differentiators

- 20 years of content experience
- Strong leadership and digital expertise
- Experience with all platforms and industries
- Expertise writing for diverse audiences
- CEO holds an M.S. from Columbia University Graduate School of Journalism and a B.A. from the **University of Pennsylvania**

## About Us

- Minority- and Women-Owned Business Enterprise (MWBE)
- Certified with New York City, New York State and The Port Authority of New York and New Jersey (PANYNJ)

# **NAIC & NIPG Codes**

561410: Editing & Writing

711510: Technical Writing & Advertising 541860: Direct Mail & Advertising

541613: Marketing & Consulting 541990: Blogs, Emails & Websites

91826: Public Relations

Communications & Marketing 91876: Marketing Consulting

## **Contact Us**

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